# CLIENT TESTIMONIALS

ITT Night Vision Com-Net Ericsson Emergency Technologies, Inc. Innovative Wireless Technologies Hitachi Kokusai Electric M/A Com Combustion Technologies Invensys Score Technologies Sony Ericsson Centurion Wireless Technologies, Inc. Kokusai Denki Engineering Tessy Cisco Systems ITT Cannon Technology Resource International Corporation Concept Development Studios, Inc. Japan Radio Co. Kyocera Dynaphysics South Tech Inc. TRW Tyco Hauni, Inc. Ericsson

Concept to reality...

Faster than you imagine!

### Client Testimonials

"We chose Stone Mountain Design to develop the mechanics for our first ruggedized cellular phone. The SMD team was a pleasure to work with, their deliverables of the highest quality. So much so, they have since worked together with us to develop the mechanics for three additional cellular phone products/platforms."

Per Holmberg

#### Global Product Development Manager-Ericsson, Spain

"I was amazed at the speed of the product development cycle. Industrial design, mechanical engineering, prototyping, tooling, industrialization, and production hand-off, Stone Mountain did it all. They have designed both our flagship product lines. We'll be back!"

Douglas H. Descalzi

#### President-Score Technologies, Inc.

"Stone Mountain Design has provided ongoing remote and on-site engineering design support for several programs. Their ability to quickly adapt to our operating system, learn our product lines and integrate with our numerous support teams was amazing. Their attention to detail has made them an invaluable resource."

**Peter Preisner** 

#### **Director of Engineering-Hauni Leadex**

"Our products range from high volume consumer to low volume public service. We have been very pleased with Stone Mountain's ability to match the unique design and manufacturing requirements for this wide range."

Jon Sullivan

#### Lead R&D Engineer-Centurion Wireless Technologies

"Stone Mountain Design worked with us to develop our patented concept with the utmost confidentiality. In releasing our IP to an external design group we took a risk. Their industrial design concepts were right on target. We were delighted with the tooling first shot results. Our apprehension toward evolving this first product externally

were dispelled by their confidence and integrity - we expect to work with Stone Mountain again."

**Chris Hare** 

#### VP Business Development-Digit Wireless, LLC

"Our radio products must be extremely rugged, yet pleasing to [the] eye. Many of our customers are in the USA. Stone Mountain Design has helped us greatly to meet [our] customer's desires. Their industrial design and engineering support on several programs was important for our success. We enjoy working with them very much."

**Nobuhiro Aoyama** 

#### Director, Marketing-Hitachi Kokusai Electric, Inc.

"Stone Mountain Design really knows how to get the job done right the first time. They readily meet or exceed our expectations."

Jim Lewey

## Supervisor, Machine & Tool Design Group Plant Engineering-ITT Night Vision

"Stone Mountain continues to churn out great product design work. From accessories to radios to mobiles, it appears there is nothing they can't do!"

Steve Frackleton

#### Director, Products - M/A-Com Wireless Systems, Inc.

"We greatly appreciate Stone Mountain's services and support. Their responsiveness is excellent - their deliverables first rate!"

**Dan Morris** 

#### **Project Manager-Invensys**

"Stone Mountain Design has developed product in conjunction with both our US and UK divisions. They exemplify the good qualities of a global design house. Their communication and technical skills are excellent."

**Allan Schoonover** 

Director of Product Management-MMI PMU ITT Cannon Industries

Stone Mountain Design is a wholly owned company offering comprehensive turnkey services including the design, engineering and development competencies vital to new products. We are experts at developing complex and sophisticated electronic products smaller, lighter and faster than our competition.

Our robust product design capabilities include industrial design, mechanical engineering, and electrical and software engineering. Through our own facilities and strategic partnerships, we offer a full compliment of domestic and international manufacturing and production facilities to further enhance our total turnkey solution.

While our core competencies are industrial design, mechanical engineering and product development, we also offer a full range of services for product positioning, market research and beta testing that work to greatly improve user acceptance.

